



25 Jan, 2007

Dear Sanyo Solar Customer,

We thank you for the opportunity to provide clarification to the note posted on the California Energy Commission (CEC) website in reference to Sanyo HIT BA3 modules.

The note refers to clause 3(q) in Sanyo's Limited Warranty and subsection 1 under heading *Installation*, of Sanyo's General Installation Manual, which excludes HIT products installed in locations that exceed certain operating conditions. These conditions are defined as sites with a Monthly Average High Temperature (MAHT) above 40 degrees C, (104F).

The note on the CEC website is simply a reference to the condition explained above. There has been no change to Sanyo's Standard Operating Conditions. The above temperature condition has been in effect since Sanyo's entry into the North American market. When modules are installed and used within the defined operating conditions, the Sanyo HIT solar cell technology delivers the best temperature coefficient in the industry.

Very few extremely hot locations in California exceed the operating conditions. These locations include Death Valley, the Coachella Valley, and similar areas.

If you would like to check whether or not your site is affected by this exclusion, please follow the simple process on the attached page.

If you have any further questions or concerns, please do not hesitate to contact us at:

Sanyo Energy (U.S.A.) Corporation  
Solar Division  
2600 Network Blvd., Suite 600  
Frisco, TX 75034  
(469)362-5600  
solar@sec.sanyo.com

Best Regards,

A handwritten signature in blue ink, appearing to read 'Y. Kaido', is written in a cursive style.

Yoshinori Kaido  
Assistant Vice President  
Sanyo Energy (U.S.A.) Corporation

To check for whether an installation is appropriate for HIT, please follow the procedure below:

1. Go to the <http://weather.yahoo.com> web site
2. Enter the zip code or city/state information for your location
3. This will open up the current weather for that location. Under the large temperature display, click on the link entitled "Records & Averages"
4. Ensure that the "Avg. High" temperature for each month is at or below 104 degrees F (40 degrees C).
5. If any monthly "Avg. High" temperature is above 104 degrees F (40 degrees C), this location does not fall within Sanyo's Operating Conditions.